

# Happy patients. Healthy practice.

For 35+ years CareCredit, a Synchrony solution, has partnered with practices to enable millions of patients to schedule cosmetic procedures. Having the CareCredit credit card and Synchrony Pay Monthly loan available to patients is good for them and for your practice.

## Good for patients:

- ✓ Patients have payment solutions that help fit their lifestyle wants and needs: CareCredit credit card and the **NEW! Synchrony Pay Monthly Loan.**
- ✓ Patients can see if they prequalify with no hard credit check.
- ✓ No down payment, unless required by the provider.
- ✓ CareCredit can be used for immediate and ongoing cosmetic surgeries, procedures and treatment.
- ✓ **86% of CareCredit cardholders** surveyed are satisfied with CareCredit.\*
- ✓ **About two thirds of cardholders** say they have recommended CareCredit.\*

## Good for your practice:

- ✓ Helps improve treatment acceptance and patient retention.
- ✓ No surprises: processing fees are fully disclosed.
- ✓ Payment in 2 business days with no patient recourse\*\*, helping improve cash flow and reduce administrative burden.
- ✓ **\$4,800 average first purchase** for a patient opening a CareCredit credit card in a cosmetic surgery practice, **\$2,100 in a medical aesthetic practice.**
- ✓ **CareCredit is integrated into leading practice management software systems** including Nextech, PatientNow, Meevo, Symplast, and Clover, providing a seamless financial experience.
- ✓ **CareCredit is endorsed** by the ASPS, AMSPA, AAD, The Aesthetic Society and SIA.

\*CareCredit Cardholder Satisfaction Tracker, 2025, Synchrony

\*\*Subject to the representations and warranties in your Agreement with Synchrony.

# CareCredit Benefits Patients and Providers

Being able to pay over time with the CareCredit credit card or a [Synchrony Pay Monthly loan](#) may empower patients to move forward with the cosmetic surgery, procedure or treatment they want and make it easier for them return for ongoing care.

Providers say:

**53% of cosmetic providers** surveyed agree CareCredit helps attract new patients/clients.<sup>1</sup>

**78% of providers** surveyed believe CareCredit helps patients move forward with treatment.<sup>1</sup>

**81% of cosmetic providers** surveyed find CareCredit valuable to their practice.<sup>1</sup>

**83% of plastic surgery providers** agree out-of-pocket costs are a major concern for patients.<sup>2</sup>

Patients say:

**83% of cosmetic/plastic surgery patients** would pursue additional healthcare services if they had a way to pay for them.<sup>2</sup>

**72% cosmetic/plastic surgery patients** and **63% of medspa visitors** cite offering a variety of payment options, including special financing, as a very important variable in deciding where to go for treatment.<sup>2</sup>

**73% of cosmetic/plastic surgery patients** find the CareCredit 12-month deferred interest product appealing. Nearly **8 in 10 (77%)** say it's better than what they used to pay and **70%** are likely to use it.<sup>2</sup>

Have questions or need more information?

Contact your CareCredit representative or you can also reach us at:

CareCredit Provider Services: 800-859-9975

Synchrony Pay Monthly Provider Services: 855-872-6189

<sup>1</sup>Provider Satisfaction Tracker, Aug 2025, Synchrony.

<sup>2</sup>Synchrony Market Insights: Healthcare Journey Quant Report Consumer and Provider, 2023 (RTI Research)